壹、 是非題 (每題三分,共三十分)

- 1. Maslow's theories, while widely accepted because of their simplicity, have little, if any, research supporting them.
- 2. When the decision-maker knows the probability of occurrences of alternatives, the decision is made under conditions of uncertainty.
- 3. Corporate-level strategy seeks to answer the question: How should we compete in each of our business?
- 4. Entrepreneurs differ from bureaucratic managers in the strategy process in that entrepreneurs' emphasis is on the perception of opportunity not the availability of resources.
- 5. Break-even analysis is a technique for identifying the point at which total revenue is just sufficient to cover fixed costs.
- 6. Any deviation from the plan needs corrective attention.
- 7. According to Mintzberg's study, the roles of figurehead, leader, and liaison are all interpersonal roles.
- 8. The commitment concept means that plans should extend far enough to meet those commitments made today.
- 9. The BCG (Boston Consulting Group) Matrix assumes the existence of a non-cumulative experience curve.
- 10. Robert House's path-goal theory is an expectancy theory of motivation.

貳、 申論題 (共七十分)

- 一、請比較 "Transactional Leadership" 和 "Transformational Leadership" 之異同。 (10%)
- 二、1. 請解釋何謂「Organic Organization」? (5%)
 - 2. 此類型的組織結構適合電信產業嗎?為什麼? (10%)
- 三、1. 請解釋何謂「Total Quality Management」? (10%)
 - 2. 此管理觀念與作法適用於電信產業嗎?為什麼? (10%)
- 四、請以中華電信公司為例,說明該公司的領導人若要發展中華電信公司的 "corporate-level strategy"以及 "business-level strategy" 時,
 - 1. 他應該要分別思考哪些問題?為什麼? (10%)
 - 2. 若你是該公司的領導人,你認為中華電信公司的 "corporate-level strategy"以及"business-level strategy"應為 何?並請說明理由。 (15%)